

TREVIAN REFERENCES

/ RESIDENTIAL

SATAMAKATU 3

CASE



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OVERVIEW

Trevian advised AXA on the residential conversion of the former Kesko HQ. The rezoned building in a prime Helsinki location faced challenges including office-to-residential conversion risks and coordination with other developers. Trevian secured a more efficient building permit, increasing units from 51 to 65 with higher €/sqm prices. The project resulted in 65 high-end residences, a 670 sqm grocery store with a 15-year lease, and 50 underground parking spaces. Trevian also managed the construction selection, negotiated a Design-and-Built contract, and supervised the turn-key project, while overseeing apartment sales and the grocery lease.

SATAMAKATU 3

From vacated offices to a high-performing
residential development,
sold in record time.

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ELISA LOITTO
HEAD OF ASSET MANAGEMENT



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KEY FACTS



ASSET CLASS

RESIDENTIAL /
VALUE ADD



INVESTOR

AXA



CONSTRUCTION YEAR

1940/2018-2019



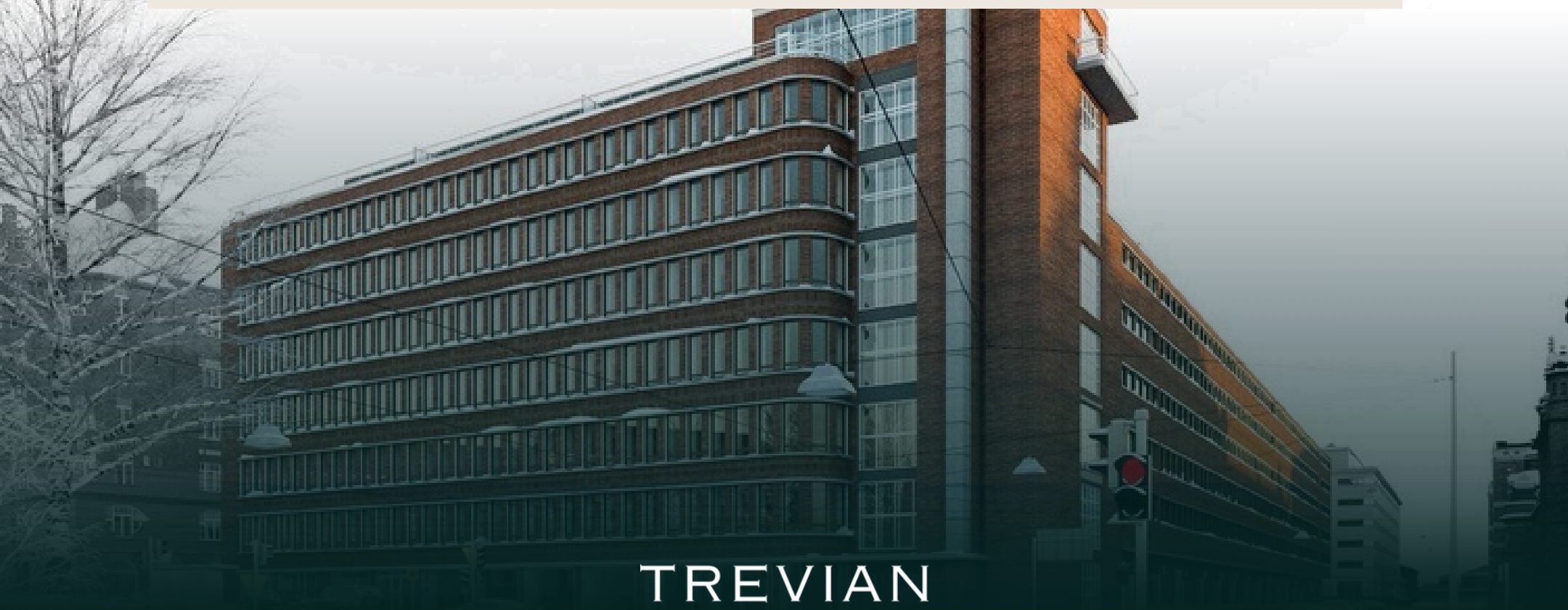
LETTABLE AREA

4,000 + 670 SQM



PROJECT DURATION

2017 - 2019



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CURIOUS TO EXPLORE SIMILAR PROJECTS?

CONTACT US & VISIT OUR WEBSITE

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